

Doing Interviews

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MASTERING THE ART OF DOING INTERVIEWS: A COMPLETE GUIDE FOR BOTH SIDES OF THE TABLE

Doing interviews is one of the most pivotal steps in the hiring process, equally challenging for candidates and employers alike. Whether you are seeking your dream job or looking to build a stellar team, the conversation that takes place across the table can make or break your goals. This article explores every dimension of successful interview practice — from preparation and technique to follow-up and evaluation. By understanding what it takes to conduct and participate in a meaningful exchange, you can transform this often stressful experience into a powerful tool for connection and opportunity.

HOW TO PREPARE FOR A SUCCESSFUL JOB INTERVIEW

Great interviews rarely happen by accident; they are the result of deliberate preparation. For candidates, this means going far beyond skimming the job description. For interviewers, preparation is equally critical to ensure a structured, fair, and insightful discussion. Below we break down the essential components of preparation for both parties.

Research the Role and the Company Inside Out

Before walking into any interview, invest time in understanding the company culture, its recent achievements, and the specific challenges of the role. Look beyond the “About Us” page — explore press releases, employee reviews, and the company’s social media presence. This knowledge allows you to tailor your answers and ask questions that show genuine curiosity. Interviewers should also review each candidate’s resume and portfolio in depth, noting areas for clarification or deeper discussion.

Practice Your Responses Using Proven Frameworks

One of the most effective ways to shine during an interview is to rehearse commonly asked questions. Use the **STAR method** (Situation, Task, Action, Result) to structure behavioral answers. For instance, when asked to describe a time you solved a difficult problem, outline the context, your specific responsibility, the steps you took, and the measurable outcome. Practicing aloud with a friend or in front of a mirror builds confidence and ensures your story feels natural rather than scripted.

Logistics and Dress Code: The Small Details That Matter

Arriving late or wearing inappropriate clothing can undermine even the strongest qualifications. Confirm the interview time, location (or video link), and the name of your contact. For in-person meetings, choose professional attire that aligns with the company’s dress culture. For virtual interviews, test your camera, microphone, and internet connection, and ensure your background is clean and free of distractions. These small steps signal respect and preparation to the hiring team.

WHAT TO DO DURING THE INTERVIEW: BUILDING A MEMORABLE CONNECTION

The interview moment itself is where all preparation culminates. Remember that doing interviews is not just about answering questions — it is about building rapport and demonstrating your value. Both candidates and interviewers share the responsibility of creating a productive dialogue.

Making a Strong First Impression

First impressions form within seconds. Greet your interviewer with a firm handshake (or a warm wave for virtual settings), make eye contact, and smile genuinely. Open with a brief, confident introduction that highlights your relevant background. As an interviewer, start by putting the candidate at ease — a friendly tone and a clear agenda can reduce anxiety and yield more authentic responses.

Answering Questions with Clarity and Confidence

When responding to questions, listen carefully and pause before answering to collect your thoughts. Avoid rambling. Use specific examples from your past experience rather than generic statements. If you don’t understand a question, it is perfectly acceptable to ask for clarification. For interviewers, listen more than you speak. Ask open-ended questions that encourage candidates to elaborate, and use follow-up prompts to uncover depth.

Asking Insightful Questions That Show Your Interest

Towards the end of the conversation, the candidate will almost always be asked, “Do you have any questions for us?” This is your moment to stand out. Ask about team dynamics, growth opportunities, or recent projects. Avoid questions whose answers are easily found online, such as basic job duties. For interviewers, encourage these questions — they reveal what the candidate truly values and how thoroughly they have considered the role.

INTERVIEWS

Doing interviews from the employer side demands a structured approach that minimizes bias and maximizes information gathering. A poorly conducted interview can repel top talent and waste resources. Here are the essential pillars of good interviewing from the hiring side.

Structuring the Interview for Consistency

Create a standardized set of core questions that every candidate for the same role must answer. This makes it easier to compare responses objectively. Segment the interview into clear parts: warm-up, experience exploration, behavioral scenarios, role-specific skills, and candidate questions. Using a scorecard or rubric for each answer ensures fairness and reduces reliance on gut feelings.

Evaluating Candidates Without Bias

Unconscious bias can creep into even the most well-meaning interviews. To combat this, focus on job-related competencies rather than personal similarities or first impressions. Take notes during the conversation and review them after the interview. If possible, involve multiple interviewers from diverse backgrounds to provide different perspectives. Remember that the goal is to assess a candidate’s potential, not to confirm a preconceived notion.

Creating a Positive Candidate Experience

Even if a candidate is not the right fit, they should leave the interview feeling respected. Provide clear communication about the timeline, give constructive feedback when requested, and treat every applicant with courtesy. A positive experience enhances your employer brand — candidates often share their impressions on sites like Glassdoor, influencing future applicants.

POST-INTERVIEW BEST PRACTICES THAT SET YOU APART

Many people underestimate the power of the period immediately following the interview. Both candidates and interviewers have actions to take that can solidify the outcome or open future doors.

Sending a Personalized Thank-You Note

Within 24 hours of the interview, send a brief email thanking the interviewer for their time. Reference something specific from your conversation to personalize it — for example, “I especially enjoyed our discussion about the company’s expansion into the European market.” This small gesture reinforces your enthusiasm and attention to detail. Interviewers, on the other hand, should send a prompt update to the candidate regarding next steps, even if the news is a rejection.

Following Up Professionally Without Being Pushy

If you haven’t heard back within the stated timeframe, a single, polite follow-up email is appropriate. Avoid multiple messages or calls. For interviewers, proactive communication builds trust. If a candidate sends a thank-you note, acknowledge it briefly. A simple “Thank you; we will be in touch soon” suffices.

COMMON INTERVIEW MISTAKES TO AVOID

Even experienced professionals can fall into traps during interviews. Below is a list of frequent errors to watch out for, whether you are the candidate or the interviewer.

- **Failing to prepare for basic questions** — “Tell me about yourself” should never catch you off guard.
- **Talking too much or too little** — Aim for balanced, meaningful exchanges.
- **Neglecting body language** — Slouching, crossed arms, or looking away signal disinterest.
- **Asking questions that are overly about salary or perks too early** — Focus on role and culture first.
- **For the interviewer: using hypothetical questions without real-world context** — Behavioral questions yield more accurate predictions.
- **For the interviewer: interrupting the candidate** — Let them finish their thoughts fully.
- **Failing to follow up** — Silence after an interview damages your professional reputation.

CONCLUSION: INTERVIEWS ARE CONVERSATIONS THAT MATTER

Whether you are on the giving or receiving end, doing interviews is a skill that improves with practice and reflection. The best interviews feel less like interrogations and more like genuine conversations that help both sides determine fit. By preparing thoroughly, communicating clearly, and respecting the process, you can turn each interview into a valuable opportunity. Remember that every interview is a learning experience — one that brings you closer to the right job or the right hire. Use the strategies in this guide to approach your next interview with confidence, purpose, and professionalism.